July 18, 2021, Meeting Minutes

<u>Web Meeting-Board Members Present:</u> Myria Shakespeare, Toi Gile, Erika Lindsey, Joe Deluna, Traci Gilmour, Tanya Lewis & Madison Gambala

<u>Board Members Absent</u>: Rachelle Bonnett (EXC), Daniel Singh (EXC), Tim Shockley (EXC), Nick Andrews (EXC), Danielle Larson (UNEX), AJ Votion (UnEX), Jesse Conrad (UNEX),

ED: Kyle

Meeting called to order at 11:03 am

No quorum when we started-could not vote on June minutes. Will do it next meeting.

Committee Reports:

Rules: Nothing to report. Need to send any questions to Myria to discuss at end of season

Bylaws: Nothing to report. They will meet after season

Concessions: The tourney went well for concessions. We had to go to store 2 more times for a few items but overall had enough food and we only ended up with a few items at end of the tourney left. The pizzas seemed to do pretty good. We did have a few pizzas left over. But overall made money. We bought each one for \$11 (with 12 slices which we sold for \$2/slice). We had a few main helpers during the weekend which really worked well. Will be asking them again next year. Tom did great cooking all weekend.

The Koozies sold some but not as well as we wanted them to. The JSA shirts sold good as well. We started with 80 and had maybe 8 left (mainly 2XL and 3XL). We need tot talk about maybe raising prices especially on the candy bars. It was hard to find any, and they were selling at the store for \$1.20 and we only sold for \$1.00. Also, we ran out of some change (dollars and quarters) so will need to get more next year.

Overall, we made about \$2475 after the expenses on the concessions (this included the shirts and koozies)

Marketing/PR: Will start boosting the Super Draft and Whale Watching events. Need to market to all community, not just the softball community. Talked about doing a Capital chat to promote. Have not sold many tickets yet but still have time. Rachelle is using the JAAC website to sell the tickets.

Awards Committee: Trophies have been handed out and Rainball gear has been ordered. It should be here by end of July and will get out to teams. We still have some All-tourney shirts from last year that Traci will make sure to get out as well.

There was no announcement at Rainball for the Pioneer award, so we need to make a post online.

Tournament: Went well and had a lot of help. We got concessions closed at a good time and had it cleaned up fast. We need to stress at the Retreat that we need ALL the board members to help at the tourney. There

were some that did not help at all, and it makes it hard on the ones that are there, even if it is just helping for a short time.

We had a lot of compliments from teams, especially the out-of-town ones. Derik-UIC ump really enjoys coming to our tourneys.

We are 2 weeks out from the draft tourney, and they are finalizing the rules and promoting getting players signed up. There are 62 people currently signed up for the Draft tourney. They are trying for 2 divisions but might only be 1. Looks like there are enough for 5 teams currently. The managers will meet at the owner's box at McGivney's on Fri the 30th to do the player draft.

Finance: Suzanne sent the updated reports to the board. We are positive at \$13,000. But we are still waiting for some of the bills to be paid for the tourney. We still have some outstanding player and team fees, and Kyle will try to get those paid. We will know at the next meeting better where we are financially. She did include the giveaways under the Awards and banners under Marketing. But looking good.

Improvements: We are under contract for the sale of the building for sale at \$170,000. The board approved it with no inspection, buyer pay closing and we have a survey done (has been completed). The closing will be 7/26. Suzanne wants to maybe meet with Lance and AK USA to go over some options on how to invest/use money we get from the sale. Kyle mentioned that we wanted to maybe move banks as well.

We need to talk to CBJ about the board they have for the score booths. It was also brought up that the jox box on DP#1 is ripped up. Not sure why but they are supposed to last a few years and this one was just put in last year. The usual run about \$1,000. Kyle will send out to members a reminder to not use metal cleats. Myria made a motion/Traci seconded it to ask CBJ to share the cost of getting a new one. Motion passed.

<u>Strategic Planning:</u> The membership survey has been sent out and a reminder to do it will be sent out in next week. There have been 30 responses.

Polling: Nothing currently. Will do an end of season poll. Need to send any questions to Erika you want included. Need to add the question of Rainball and do we keep in June still or move back to July.

Calendar: Nothing till October

Covid-19 Response: Nothing currently. Some numbers are going up-Traci will just keep encouraging her team to keep sanitizing.

Special reports:

Unfinished business:

ED Update: Just working on the Super draft and normal stuff.

New Business:

Traci said that USA softball has sent out an open invitation for Men's D & E for a National tourney in Oregon in Sept. Kyle will send to all the managers in those divisions. We need to pay USA Softball the registration fees. Kyle will get it out this week. Erika will put that task on her main sheet to do in June.

Board Elections are done. Most everyone stayed where they were but added Nicole Adair to Women's C, Ilea Belcourt to Coed Women's at Large, Joe Deluna to Coed G and Toi Gile to Coed F. The new member will start in September. Was mentioned that the nominations and elections seemed strange this year and members did not know when things were happening. Need to maybe have a set procedure on it. Need to let teams know that the losing team can also post scores online. We have found some teams not posting in a timely manner.

Next meeting will be August 15th

Adjourned at 12:25 pm pm-Traci/Myria